



A Small Company Saved Employees Tens of Thousands of Dollars a Year

Insurance Costs Were Unsustainable

A small Midwestern manufacturing company wanted to provide its employees and their families access to valuable, quality health care. But skyrocketing insurance costs were threatening not just the success of the company but also the ability of employees to even access care.

The tipping point came when the company faced a 29% premium increase on an insurance plan (one with a \$6,000 family deductible) that already cost their employees \$18,700 a year. Given those costs, less than a third of company employees could afford coverage.



29% Annual Increase

**Something had to change.
Enter Health Access Solutions.**

A Total Solution at a Fraction of the Cost

By moving from a prohibitively expensive insurance plan to a fully customized benefit with Health Access Solutions, the company was able to save money for everyone:

- Employees with families pay as little as \$900 per year, saving them up to \$17,800 annually.
- The company saved 24% in the first year and \$500,000 over five years.
- The annual increase at renewal for two years is just 1% on average.
- All employees now have a free foundational health benefit with primary care, deep prescription discounts, preventative care, gym memberships, mental health care, and vision and dental.



1% Annual Increase

Now all employees have access to care and save up to \$17,800 each year.