



## A Company Ditched the Insurance Costs that Almost Put Them Out of Business

### Insurance Costs Were Threatening Their Livelihood

An agricultural business with nearly 100 employees was struggling. The culprit? The ever-increasing cost of providing a health benefit to their employees.

The climbing costs weren't just an issue for the business. Employees with families were being caught off guard by large and unexpected health expenses that weren't made clear up front because of confusing insurance billing practices.



**Then: Confusing Billing Practices and Climbing Costs**

**Something needed to change. Enter Health Access Solutions.**

### A Total Solution for Quality Care

By moving from an adversely expensive insurance plan to a fully customized benefit with Health Access Solutions, the company met everyone's needs:

- Employees and their families were saved the stress of unexpectedly high costs, thanks to clearer pricing information through their Health Access Benefit.
- The business saved \$100,000 in year one and nearly \$900,000 over five years, allowing them to use those funds for things that actually helped the business grow.
- No cost increases at renewal.
- All employees now have a free foundational health benefit with primary care, deep prescription discounts, preventative care, gym memberships, mental health care, and vision and dental.



**Now: Clear Information and Cost Savings**

**Now the company can take care of employees and focus on growing its business instead of paying insurance bills.**