



A Growing Company Brought Employee's Costs for Health Care Benefits Down to \$0

A Family Company Faced a Crisis

A small, but growing, company delivering oil and gas in rural America grew to 55 employees. While they value their employees like family, providing health care as required by law proved to be exorbitantly expensive, threatening their ability to continue to grow.

They faced a 45% premium increase on a family health plan—one that already had a \$10,000 deductible—meaning that those employees with families would be paying a fortune for an insurance policy that provided almost no value. That isn't how they wanted their employees to be treated.



45%

Premium Increase

**Something had to change.
Enter Health Access Solutions.**

A Total Solution for Quality Family Care

By moving from a one-size-fits-none group insurance plan to a fully-customized benefit with Health Access Solutions, the company was able to meet everyone's needs:

- The company can now pay 100% of the entire health benefit for all their employees (and their families), ensuring they have access to primary care, deep prescription discounts, preventative care, and gym memberships.
- The company is proud to offer this plan and treat their employees like family.
- The company saved \$450,000 in Year 1 (and avoided that 45% premium increase).
- Over the first five years, the company is expected to save over \$3 million.



\$0

Employee Payment per Month

Now, the employees and their families receive a high-quality health benefit and pay \$0 per month.