

## A National Company Ditched Insurance to Help Its Employees

## Coast-to-Coast Company Faced Rising Costs

A large media company had almost 200 employees and offices across the country, literally from coast to coast. But rising insurance costs threatened its success, thanks to a looming 26% premium increase on an already costly health benefit that fewer than half of its employees could even afford. That meant rising prices for something that brought little value to the company.



Less than 50% of Employees Covered

Something had to change. Enter Health Access Solutions.

## A Total Solution for Quality Care

By moving from an adversely expensive insurance plan to a fully customized benefit with Health Access Solutions, the company cut costs and met everyone's needs:

- Employees with families saved up to \$15,700 a year with the lowcost, high-value option provided by their Health Access benefit.
- The business went back to costs that were 20% below what they were two years earlier, letting them use funds that would have gone to healthcare for things that actually help the company grow.
- No cost increases at renewal.
- All employees now have a free foundational health benefit with primary care, deep prescription discounts, preventative care, gym memberships, mental health care, and vision and dental.



Now the company can serve its customers across the country and care for its employees instead of worrying about insurance.

